

# Revolutionizing Supply Chain Security and Visibility

Bloodhound is a cutting-edge solution designed to provide unparalleled security and real-time visibility across your entire supply chain, ensuring integrity and efficiency from origin to destination. For Freight Forwarders and NVOCC's Bloodhound is a Money Maker Value Added Service!

Explore more about Bloodhound:

- Visit Our Website
- Connect on LinkedIn



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### Who we are

Founded by supply-chain security and space-comms veterans with 100+ years of combined experience, on a mission to eliminate cargo theft and optimize asset utilization

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### **Bloodhound System**

An integrated hardware + software solution with a secure cloud backend delivering end-to-end supply-chain security and pinpoint locational intelligence, complete with tamper-proof cargo integrity verification

### Visibility as a Service (VaaS)

Industry-leading resilience, sustainability, security, and end-to-end transparency for logistics, shipping, and transportation; all on a low-cost subscription model with NO CAPEX

### What Problems Does Bloodhound Solve?

250%

### **Theft Growth**

Rate of cargo theft growth over 5 years (Freightways)

\$35B

### **Annual Loss**

Estimated cost of cargo theft per year in the U.S. alone

### **Critical Areas**

- Record-high cargo theft: Incidents in North America are the highest they have ever been
- Insufficient transparency: Even as tracking technology improves, companies still lack the pinpoint accuracy they demand
- BCO Satisfaction: Fewer than 20% of shippers are satisfied with today's tracking services, they need accuracy.
- Security is Paramount Today: BCOs want their shipments secure, from loading to ocean to delivery.
   Bloodhound provides Best-in-Class Security and accuracy. Tracking is not enough anymore.



### **How Does Bloodhound Solve The Problem**

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### Cargo theft

of environmental anomalies, door openings, shock, and tampering events complete with multi-image capture instantly alerting customers the moment an incident occurs with proof of the breach.

### **Asset Visibility**

BTD's industry-leading triple-redundant comms utilizes SATCOM, cellular networks, and our proprietary DTN Mesh creating a self-healing, global tracking network that provides end to end asset visibility on land and at sea

### **Asset Utilization**

BTD's platform tracks dwelling assets in real time by providing customers with custom thresholds instantly flagging under-used assets and delivering automated alerts to their user.

Detention and Demurrage "proof" now exists.

### **Bloodhound's Unique Capabilities – Creating the Smart Container**

### **Functionality & Reliability**

- Discreet & Secure Design: Engineered for covert tracking, BTDs are challenging to detect or disable.
- Triple-Redundant Connectivity: Access seamless tracking through cellular, LoRa mesh, and SATCOM for uninterrupted coverage.
- Reliable Data Persistence: Onboard storage ensures data availability, even during communication outages.

### **Advanced Sensor Suite**

- Comprehensive Environmental Monitoring: Track critical parameters like door status, tampering, shock, temperature, CO<sub>2</sub>, and methane.
- Smart Image Capture: BTD supports configurable photo bursts triggered automatically during door openings or breach events
- Included Dwell Meter: Customizable by the user, keeps dwell information accurate and immediately available to prove detention/demurrage issues accurately.

### **Remote Control & Updates**

- Customizable Reporting: Adjust reporting frequency from real-time to daily, with configurable sensor thresholds.
- Dynamic Remote Commands: Remotely trigger camera functions, manage device settings, and modify reporting frequencies.
- Effortless Over-the-Air (OTA) Updates:
   Seamlessly add new features and enhance functionality, eliminating the need for hardware replacement.

### **Bloodhound vs. Traditional Trackers: A Clear Advantage**

The Bloodhound Tracking Device (BTD) offers a comprehensive suite of features that significantly outperforms traditional tracking solutions, providing unparalleled reliability, advanced monitoring capabilities, and a future-proof design.

Feature	<b>Bloodhound Advantage</b>	Traditional Trackers
Coverage – Cellular	✓ Standard	✓ Standard
Coverage – SATCOM	✓ Standard	X Limited (5/13 competitors)
Coverage – IoT Mesh	✓ Built-in DTN Mesh	X No mesh support
Coverage – GPS	✓ Standard	✓ Standard
OTA Updates	Remote, user-initiated	X Limited (3/13 competitors)
Environmental Sensors	✓ Temperature & Humidity	X Only in 2/13 competitors
Chemical Sensors	✓ CO₂ & Methane	X Only in 2/13 competitors
Security Sensors	✓ Shock & Tamper	X Only in 4/13 competitors
Cameras	✓ Event-triggered images	X Not available
Future-Proofing	Fentanyl sensor on roadmap (2026)	X Not available
Customer Support	✓ 24/7 Operations Center	X No dedicated equivalent



### Why Freight Forwarders Need Bloodhound

Freight forwarders navigate complex challenges: fragmented tracking, rampant in-transit cargo theft, and escalating regulatory demands. Bloodhound offers precise solutions engineered to tackle these critical issues directly.

Bloodhound empowers freight forwarders with superior security, unmatched visibility, and simplified compliance.

### **Eliminate Visibility Gaps**

Many forwarders face fragmented tracking, leading to blind spots and missed ETAs. Bloodhound provides end-to-end, real-time global visibility across all transport modes, effectively closing these gaps.

#### **Provides a True Value-Added Service**

Shippers have openly agreed to up to \$50 per shipment for superior visibility and Security (JOC). Bloodhound gives that security within the entire supply chain for high value cargo shippers.

### Mitigate In-Transit Cargo Theft

Forwarders bear significant liability for shipment breaches. Our device detects environmental anomalies, door openings, shock, and tampering events, instantly alerting stakeholders the moment an incident occurs.

### **Leverage Authentic Real-time Data**

Every update comes directly from the Bloodhound unit, never AIS or third-party feeds, guaranteeing verified, trustworthy data in the UI every time.

### **Transformative Benefits for Freight Forwarders**

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### **Reduced Liability for Cargo Loss/Damage**

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Gain irrefutable proof of cargo condition, location, and custody with detailed logs and sensor data, accelerating claims.

### Flexible 'Closed-Loop' Model



Our 'Closed-Loop' model allows easy installation and removal for high-value cargo, enabling premium, value-added services. Perfect for an NVO or FF controlling all levels of the shipment.

### **Premium Visibility Services (Upsell)**

\$

Offer a 'BTD-tagged' service for high-value shipments, turning tracking into a revenue stream and boosting margins.

### **Customs & Compliance Made Easier**



Automated geofencing and real-time alerts reduce regulatory delays, simplify documentation, and streamline audits.

### **Reduced Support Burden**



Eliminate "Where's my shipment?" calls by sharing live dashboards or API feeds with clients, significantly lowering overhead.



### **Field Trial Insights**



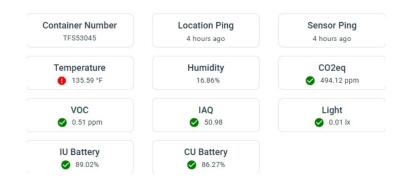
### **Identity Verified**

Our advanced imaging and data streams quickly identify individuals involved in unauthorized access attempts, ensuring rapid response.



### **Precise Location**

Bloodhound's triple-redundant system delivers precise location data for every unscheduled stop or door event. With over 174,000 miles of global field trials, our system delivers an industry-leading 98.3% communication reliability worldwide.



### **Comprehensive Event Recording**

Sensors instantly detected door breaches, sudden movements, and temperature changes, creating a comprehensive record of each incident. Any out of sensor readings or breach events are pushed to the API.



### BTD Installation: Installed in Minutes. Trusted for Years.



### **Modular Two-Part System**

- Communication Unit (A): Mounted between the container corrugation with integrated solar designed to blend in.
- Instrumentation Unit (B): Mounted inside the trailer roof protected, tamper-resistant, and out of harm's way.



### **Guided & Efficient Setup**

- Done in under 5 minutes using secure magnetic mounts.
- Units auto-initialize and confirm readiness through onboard indicators.
- A dedicated installation app walks installers step by step from placement to activation.



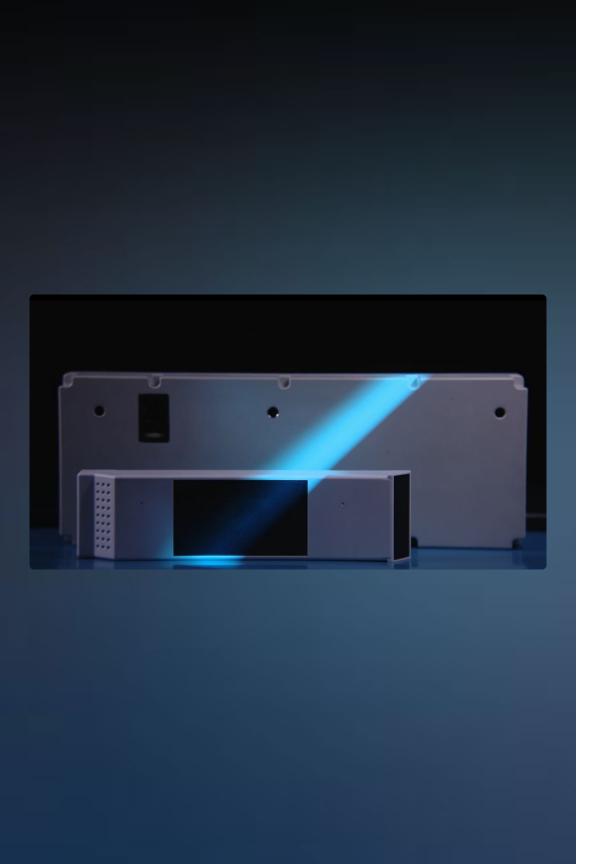
#### **Self-Powered & Wire-Free**

- Fully self-contained with onboard batteries.
- No wiring, no tie-in to trailer systems.
- Battery tested to over 3.5 years of continual service. BTD swaps out batteries as part of the Service Agreement, including maintenance, warranty, battery, monitoring.



### **Scalable Fleet Deployment**

- Requires no technical expertise or specialized tools.
- BTD trained with ILA in early trials to make sure deployment would be easy and fast.
- **24/7 Operations Center** available to support any questions, issues, or concerns.



# BTD Hardware: Engineered for Excellence

- **Robust & Reliable:** IP67-rated, performs from -20°C to +60°C, built for harsh maritime environments.
- **Uninterrupted Connectivity:** Global LTE-M network, Iridium SatCom for consistent coverage.
- Intelligent Tracking Modes: Smart, configurable tracking profiles for diverse needs.
- Real-time Security & Monitoring: Immediate alerts for critical events, door breaches with camera, impact detection up to ±16G, and power usage tracking.
- Rapid Deployment: Effortless magnetic installation in under 5 minutes.



## Ready to Revolutionize Your Supply Chain?

Discover how Bloodhound can eliminate theft, enhance visibility, and optimize asset utilization for your business.

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#### **Learn More**

Visit our website for in-depth information about our technology and solutions.

www.btdtracker.com

More technical data on how DTN works is available after NDA.